

Top Concerns Survey 2009

Krakow, Poland – June 2009

Total participants : 547

Type : Customers: 355 BP/ISV/Consultant: 136 IBM: 26 No information: 30

Age group : below 35: 50 36 to 50: 298 Above 50: 171 No information: 28

Location : Europe: 358 Americas: 130 Australasia: 58 No information: 1

Rank	Top Concern mid 2009	Score
1.	Satisfy internal customers	8.22
2.	Treat data security and confidentiality as a business risk	7.97
3.	Improve IT security and continuity	7.87
4.	Receive consistent high-quality service and support from vendors	7.86
5.	Keep the skills current for existing staff	7.85
6.	Make me grow as a more competent individual	7.69
7.	Do fast application development to fulfill business needs	7.54
8.	Build business skills in the Information Technology shop	7.35
9.	Standardize and consolidate IT infrastructure	7.15
10.	Attract the younger generation to centralized systems	7.13
11.	Easily exchange information with other companies / institutions	7.05
12.	Find applications that fulfill business needs	7.02
13.	Acquire and retain IT personnel	6.97
14.	Correctly measure the value of IT to business	6.94
15.	Integrate document management and unstructured data with core applications	6.52
16.	Assure better datawarehousing with real answers to business questions	6.42

Most frequently cited golden concerns

- Better marketing of the IBM i
- IBM i survival
- Modernize applications

Impact of the current economic downturn (customers)

	Decreased	Increased	Stable	Do not know	No information
IT running budgets 2009	39%	9%	8%	44%	0%
New projects investments 2009	40%	12%	11%	36%	1%

System i migrations in 2009 (customers)

	Already done	Ordered	Planned	Not yet	Not user	No information
Migration to IBM i6.1	9.0%	4.2%	28.2%	45.1%	7.6%	5.9%
Migrate to Power Systems	23.9%	1.7%	13.0%	40.8%	14.1%	6.5%
Migrate to Blade Centre with IBM i6.1	2.3%	1.1%	4.5%	56.6%	28.2%	7.3%